

## INETICO SERVICES

### PPO ADMINISTRATION

Primary Network Administration

Wrap & Supplementary Networks

### NEGOTIATION & PRE-NOTIFICATION

#### ELECTRONIC CLAIMS MANAGEMENT

Claims Scanning

Archiving

Electronic Communication

## INETICARE SERVICES

### CARE MANAGEMENT

Utilization Management

Case Management

Disease Management

Maternity Management

Clinical Claims Data Mining

## NEGOTIATION & PRE-NOTIFICATION

INETICO's RN directed negotiation team expands claims savings in the most under-challenged segment of claims administration, out-of-network claims. Utilizing a unique tiered negotiation methodology, INETICO addresses retrospective claim discounting (Negotiation), and prospective discount-arrangement (Pre-Notification) to generate claim's savings. These two negotiation processes encompass INETICO's market leading program. INETICO's expert analysts improve claims savings by negotiating with Medicare fee comparisons, U&C measurements and historical provider experience. The INETICO analysts provide discount security by requiring 100% provider sign-off.

### NEGOTIATION DIFFERENTIATING ATTRIBUTES:

- 100% provider agreement sign-off
- No patient balance-billing except for responsibility
- All negotiators focus on provider relationship development to prevent member treatment disruption
- Negotiation experience in every state in the U.S., as well as internationally
- All billed charges negotiated from \$1 and up

### NEGOTIATION FEATURES:

- 3 to 5 day average turn-around
- Automated settings to measure client's UCR minimums and to kick-out claim negotiations that do not meet thresholds
- All claims' status viewable live and available 24/7 on our web-based system called INETIPASS
- Secure paperless web-based audit trail of activities, results and claims status

### NEGOTIATION STATISTICAL BENEFITS:

- Average client savings range from 15% to 26%
- Any and all disputes are addressed and tracked to resolution, typically within 48 to 72 hours, on-line in INETIPASS.



INETICO Pre-Notification proactively identifies claims prior to service and typically negotiates contract level discounts on non-par claims.

### PRE-NOTIFICATION DIFFERENTIATING ATTRIBUTES:

- Daily review of pre-cert reports to determine out-of-network activity
- Case Rates, Fee Schedules and Per Diem agreements always attempted first
- Pre-Notes addressed within 24 hours

### PRE-NOTIFICATION STATISTICAL BENEFITS:

- Case Rate agreements have resulted in up to 72% off billed charges
- 97% Success Rate



LOG ON TO OUR WEBSITE FOR THE INETICO GUARANTEE

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