

INETICO

Online Care & Claims Management Services

iNetico, Inc. Newsletter

APRIL 2007

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Dear (Contact First Name),

In this newsletter, many of you will start to see expanded service offerings from INETICO based upon our vision of the healthcare environment. The theme for this newsletter is 'transparency'--something that INETICO strives to provide and something greatly needed in our industry. We are very excited about the recent release of our web-based UM and Case Management product. This unique and transparent approach allows our clients to interact and view UM and Case Management data in a real-time setting.

This state of the art electronic program contains reporting features that allow our clients to receive data and clinical reports at the touch of a button. Our sales team would enjoy having the opportunity to share with you this dynamic healthcare program and help you achieve true quantifiable cost savings. Contact them at 877-601-2200 x 204.

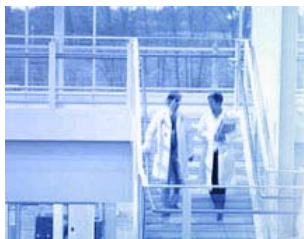
At INETICO we will continue to use our **Imagination** to provide you with **Innovative** care and claims services that **Inspire** our clients as we **Integrate** business processes and technology. Our services provide a transparent look at care and claims solutions via our web-based iNetipass and iNetiCare solutions.

Joseph Hodges
President
iNETICO, Inc.

Legislative Initiatives

Is Transparency a First Step to a Free Market Healthcare System?

by Joseph Hodges



From Capitol Hill to the State Legislatures, a clear mantra has emerged, "We must make some changes to the current employer-based health system, or our current Legislature will bring forth change in the form of universal healthcare."

We have found ourselves facing these

New Marketing Campaign Integrated Approach

INETICO's new marketing materials illustrate how important each component of our services is individually and when combined form a powerful suite of tools. [Request our new information](#)



HIPAA and Security INETIPASS AND INETICARE

by Clifford Palmer, CIO

Frequently we are asked about HIPAA and



socialized healthcare programs as a result of the formidable resistance by Insurers, PPO networks, Hospitals, Providers, etc. to bring about one very important aspect that can fuel a healthy economic healthcare system, Pricing Transparency.

For more information regarding pricing transparency look for an article by Joseph Hodges in the May issue of [The Self Insurer Magazine](#)

Transparency Equals Accountability in Care Management

by Margaret Weingart RN, MBA, CCM, CRRN

As discussed in the 2005 Industry Report released by URAC, the accrediting body for Care Management, "national trends reveal a medical management industry in a dynamic period of transition. Its core: UM, CM, and DM (see attached URAC definitions) remain valuable and viable and technology is dramatically changing the industry, adding tools that will improve the integration of care management service [more](#)



security as it relates to our web-based iNetiPass and iNetiCare solutions. Being a leader in providing online claims and care management services, iNetico has addressed internet security and electronic protected health information (PHI) security within the system design.

So what is PHI? HIPAA regulations define protected health information as "any information, whether oral or recorded in any form or medium" that "is created or received by a health care provider, health plan, public health authority, employer, life insurer, school or university, or health care clearinghouse" and "relates to the past, present, or future physical or mental health or condition of an individual; the provision of health care to an individual; or the past, present, or future payment for the provision of health care to an individual."

That covers a lot of information territory, so what does it not cover in regards to data interchange? [more](#)

Recent Press



INETICO announces the release of the integrated web-base care solution.

See the [Press Release](#)

Look For Us!

TPA & MGU Excess Insurer Executive Forum, presented by the Self Insurance Institute of America (SIIA) April 16 - 18 Newport Beach, CA

For more information visit www.siaa.org

Please stop by booth #5 and visit with Joe Hodges, Tim Guzinski and Steve Armstrong, the INETICO Business Development Team.

Karen Schwabacher's "Hands-On" Claims Training, New Orleans, LA April 19-20

Click [here](#) for more information

Meet Joe Hodges and Sandy Schlott from INETICO and join us for our cocktail reception at the Orleans Cafe.

Personalized INETICO

iNetico's INETIPASS and INETICARE solutions are some of the best kept secrets in the medical cost containment and care management industry.

We welcome the chance to provide you a real-time, live

WEBINARS

demonstration of how this integrated approach can improve your members care AND save you money.

Contact [Tim Guzinski](#) to schedule a web-based demonstration.
877-601-2200 x 204

Let us show you how we saved one company over ***\$9 million NET*** last year!

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